



EXERGY Partners is a consulting firm designed to capitalize on opportunities arising out of utility deregulation and global climate change in the energy and construction industry. EXERGY Partners provides fast, flexible and professional services in the field of: technical, business and market planning, product development, licensing and commercialization and high impact sales and marketing. There are few entities that combine technical knowledge of the energy and building trades with the proven ability to conceptualize, design and produce the products and tools for successful market penetration.

Contact Information

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BIOGRAPHY

Richard Sweetser has spent 33 years commercializing advanced energy, refrigeration and HVAC technology. Mr. Sweetser has held management positions with York International, in the field of industrial refrigeration equipment application, design and sales; United Technologies, in the field of natural gas compression applications, design and marketing; SSCI, in the field of refrigeration, air conditioning and air compressor design and licensing; The American Gas Cooling Center, in the field of engine-driven, absorption and desiccant system commercialization; and Fresh Air Solutions, in sales, engineering and manufacturing of desiccant systems. He is a graduate engineer and holds a master's degree in business administration. He has published numerous technical, marketing and sales articles and a book entitled, THE FUNDAMENTALS OF GAS COOLING.

Mr. Sweetser founded EXERGY Partners Corporation of Herndon, Virginia in January 1998.

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EXERGY Partners has developed a client base working in the field of refrigeration and HVAC system integration and dehumidification technologies, and is taking a leadership role in the emergence of the integration of on-site power generation, energy recovery and thermal energy management. EXERGY Partners is providing strategic direction for this new building's focused initiative on cooling, heat and power (CHP).

EDUCATION

MBA, Pace University, Pleasantville, New York, 1978

BS, Mechanical Engineering, Rose Hulman Institute of Technology, Terre Haute, IN 1972.

Numerous courses, seminars and workshops including Penn State University's Executive Management course.

Mr. Sweetser is married to Michele Sweetser and they live in Herndon, Virginia.